## **Growing Ontario: Opportunities and Investments Production of High-Performance Lignin Products in Ontario**

Summary of opportunities identified in CRIBE's 2023 Lignin Roadmap Report

- Ontario is well positioned to be a key player in supporting the shift to net-zero, bio-based products. Extracting lignin from existing kraft pulp mills is one opportunity in this shift a move that enhances resilience and profitability in the pulp-and-paper sector.
- Lignin is a tree-based "glue" that can be used to displace petroleum-based chemicals and materials in a wide range of products.
- World demand for lignin is growing, but existing capacity can't keep up. Recent mill sales or closures have limited world supply.
- A range of existing product pathways exist or are close to being commercial-ready. These include products ranging from low value, high-volume commodities (i.e. asphalt), to low volume, high value specialty products (i.e. resins). There exist markets within Ontario for several of these products.
- Currently two process technologies for extracting kraft lignin exist and have been implemented in commercial demonstration plants. The technology used in one of the processes was developed in Thunder Bay with Ontario and Federal government support.
- "Biorefinery lignins" present further opportunity. These are made using unmerchantable hardwood available in Northern Ontario. The are two commercial facilities in Germany and Estonia that manufacture biorefinery lignins.
- For all these reasons, we need new capacity to support the green transition and meet growing demand. Ontario is well placed to lead this transition.
- Northern Ontario pulp mills could see potential annual revenues of up to \$100M/y with investment in a \$60M plant.

• To move forward, we need investment in the development, application, and marketing of lignin modification technologies. Again, Ontario is well-placed to contribute and benefit.

• Government support is critical! We need enabling policy for bio-based materials, continued development of a strong kraft lignin value chain in Ontario, and continued de-risking of product development.

 But time is of the essence! Ontario needs to act on these opportunities to compete with our Nordic counterparts.

• Details from the AFRY Ontario Lignin Roadmap Report can be found on nextfor.ca.

